

ADVANCE REGISTRATION DEADLINE: JANUARY 14, 2011



SHARING SUCCESS— A SEMINAR FOR WOMEN LAWYERS

FEBRUARY 3-4, 2011

FONTAINEBLEAU
MIAMI BEACH

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FLORIDA

EXPERT SPEAKERS
INCLUDING

IN-HOUSE
COUNSEL

RAINMAKING
EXPERTS

JURY
CONSULTANTS

NATIONALLY
RECOGNIZED
TRIAL
ATTORNEYS

REASONS TO ATTEND

- Meet and network with female lawyers from all over the United States and Canada
- Hear about the challenges in-house counsel face and how outside lawyers can become trusted advisors
- Learn how to improve your trial skills as a female lawyer
- Earn up to 12 CLE credits, including 1 hour of ethics credit

DRI DELIVERS RESOURCES TO BUILD YOUR PRACTICE



DRI's Women in the Law Committee proudly presents this seminar to help women lawyers maximize their full potential in the courtroom, law firm and community. This seminar addresses the unique challenges women face in the practice of law and offers an alternative model for success, based on a woman's distinctive communication style and personality. The program is both educational and enriching, geared to help you hone your trial and business development skills. It is also an opportunity to participate in a variety of networking and social activities.

This seminar boasts distinguished faculty from around the country, including in-house lawyers from some of the most recognized companies in America, experienced and successful trial lawyers, and nationally prominent marketing and trial consultants.

Please join us for this outstanding opportunity to learn, listen and laugh together, as you receive guidance through mentoring and female-dedicated professional development instruction and activities.



Lana Alcorn Olson
Program Chair



Heidi B. Goldstein
Program Vice Chair



Evelyn Fletcher Davis
Committee Chair



Karen R. Glickstein
Law Institute

**Presented by DRI's
Women in the Law
Committee**

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WHAT YOU WILL LEARN

- What makes technology-addicted juries listen
- In-house counsel's views on successful lawyering
- How to develop business without playing golf
- The best way to create a female-friendly work environment
- How to structure evaluation and promotion to address generational divides
- Advice on cross-examining an expert witness
- Tips on engaging in fulfilling mentoring relationships

This seminar brochure is co-sponsored by



PROGRAM SCHEDULE

Wednesday, February 2, 2011

6:00 p.m. **Registration**

6:00 p.m. **Networking Reception**

Sponsored by **Hawkins Parnell Thackston & Young LLP**

and **Frost Brown Todd LLP**

Thursday, February 3, 2011

Boarding Pass Kiosk

Sponsored by **Powers McNalis Torres & Teebagy**

Internet Café

Sponsored by **Christian & Small LLP**

7:00 a.m. **Registration**

7:00 a.m. **Continental Breakfast**

Sponsored by **Dickinson Wright PLLC**

7:00 a.m. **First-Time Attendees Breakfast**

8:00 a.m. **Welcome and Introduction**

Karen R. Glickstein, *Polsinelli Shughart PC*,
Kansas City, Missouri

Evelyn Fletcher Davis, *Hawkins Parnell
Thackston & Young LLP*, Atlanta, Georgia

Lana Alcorn Olson, *Lightfoot Franklin &
White LLC*, Birmingham, Alabama

8:15 a.m. **What Makes Juries Listen?**

A nationally recognized jury consultant, author and pioneer in the field of courtroom communication will discuss how today's techno-addicted jurors view litigation and how their generational divides impact deliberation. Using examples throughout, Ms. Hamlin will offer new approaches and techniques for every part of the trial, so that you can successfully advocate with the utmost credibility.

Sonya Hamlin, *Sonya Hamlin
Communications*, New York, New York

9:15 a.m. **Handling the Expert Witness: Mars and Venus Style**

As Dr. John Gray noted, "Men are from Mars and women are from Venus." Professionals and academics alike have spent years studying and theorizing about the differences between men and women. How do these issues translate into courtroom effectiveness? In this demonstrative presentation, two outstanding trial lawyers—one female and one male—will cross-examine an expert witness. A jury will watch and a jury consultant will allow us to see "behind the curtain" of how gender perceptions impact the trial presentation.

Reiko Hasuike, Ph.D., *R and D Strategic Solutions LLC*, Los Angeles, California

Patricia E. Lowry, *Squire Sanders & Dempsey LLP*, West Palm Beach, Florida

Manuel Sanchez, *Sanchez Daniels & Hoffman LLP*, Chicago, Illinois

10:15 a.m. **Refreshment Break**

Sponsored by **Thompson Hine LLP's
Spotlight on Women Program**

10:30 a.m. **What Every Lawyer Should Know About Preserving Error**

Preserving error for appellate review is a critical part of trial work, since not even the best advocate can win an issue that has been waived, except in the rare instances covered by the plain error doctrine. This session will take you beyond the contemporaneous objection rule to explore procedures for preserving errors occurring before, during and after trial.

Diane B. Bratvold, *Briggs and Morgan PA*,
Minneapolis, Minnesota



11:15 a.m. **The End to the Cookie Cutter Approach: The Philosophy of the 2007 Opt-In Project Provides a Recipe for Success in the Post-Recession Legal Market**

The Opt-In Project challenged the traditional structure and practices of law firms—taking on everything from the sanctity of the billable hour to the way in which lawyers are promoted and compensated. With the downturn in the economy, firms of every size are taking steps that embrace many of recommendations of the Opt-In Project. One of the project founders will discuss recommendations, ranging from advancement by competencies and alternative billing arrangements to relationship driven approaches for colleagues and clients. Ms. Gillette will also explain how women can promote themselves effectively so that they achieve the success they deserve.

Patricia K. Gillette, *Orrick Herrington & Sutcliffe LLP*, San Francisco, California

12:15 p.m. **Lunch** (*on your own*)

1:30 p.m. **Making It Rain: Business Development for Women Lawyers**

We all know that business development is essential to success. But where do you find the time, and do you have to learn to play golf? Ms. Lockwood will break down the three distinct protocols of marketing, selling and pitching. Do you know what you have that clients want? Can you say that out loud? Is it fun? Are you ready? You will be challenged to learn to love making the pitch, as well as learn how to navigate team marketing efforts. This interactive session offers insight for all female lawyers in today's business development culture.

Karen M. Lockwood, *The Lockwood Group LLC*, Washington, D.C.

2:20 p.m. **Business Development Breakouts**
(*These run concurrently.*)

Breakout One: Finding Your Niche

There are riches in niches. This session will focus on how to create a niche practice and why it will work for you.

Moderator

Karen M. Lockwood, *The Lockwood Group LLC*, Washington, D.C.

Breakout Two: Secrets of Successful Rainmakers

So, you've created your niche—now what? Ms. Willis will lead this informative session on the techniques that turn marketing efforts into rainmaking success.

Moderator

Marguerite S. Willis, *Nexsen Pruet LLC*, Columbia, South Carolina

Panel

Patricia K. Gillette, *Orrick Herrington & Sutcliffe LLP*, San Francisco, California

Patricia E. Lowry, *Squire Sanders & Dempsey LLP*, West Palm Beach, Florida

Breakout Three: Corporate Counsel Roundtable

Spend time with other in-house lawyers discussing the issues facing corporate counsel today.

Note: Only in-house attorneys will be permitted to attend this session.

Moderator

Patricia E. Ratner, *Electric Insurance Company*, Beverly, Massachusetts

3:00 p.m. **Refreshment Break**

Sponsored by Wheeler Trigg O'Donnell LLP

3:30 p.m. **The Cheat Sheet on Creating a Woman-Friendly Work Environment**

Flex-Time Lawyers LLC teamed with *Working Mother* magazine in its national survey of best law firms for women to identify those practices, policies and indicia that set the best apart from the rest. The result is the ultimate guide to selecting, creating and ensuring a woman-friendly workplace. Ms. Henry will focus on the changes needed for legal employers and lawyers to thrive and meet the ever-changing demands of clients, while satisfying lawyers' needs for both productivity and satisfaction. Tips to ensure that women have equal opportunities to succeed in the new models of legal practice and strategies for women lawyers to capitalize on industry changes to improve their status in the profession will be shared.

Deborah Epstein Henry, *Flex-Time Lawyers LLC*, Philadelphia, Pennsylvania



4:15 p.m. **An Insider's View of Life in the Corporate Wing: How to Become In-House Counsel, Succeed as In-House Counsel and How Outside Counsel Can Support That Success**
In today's challenging legal environment, it is important to understand the client's viewpoint. This panel will provide tips to help those who would like to find an in-house counsel position, offering insight on what to consider before making the leap from the outside. Two seasoned in-house counsel will explain the unique challenges that in-house counsel face, from setting reserves and reporting to the board to managing their legal budgets. They will provide the tips and tricks that turn a regular outside counsel into a trusted advisor.

Moderator

Heidi B. Goldstein, *Thompson Hine LLP*,
Cleveland, Ohio

Panel

Zabrina M. Jenkins, *Starbucks Coffee Company*, Seattle, Washington

Sabrina A. Simon, *Burger King Corporation*,
Miami, Florida

5:15 p.m. **Women in the Law Committee Meeting**
(open to all)

6:00 p.m. **Networking Reception**
Sponsored by Shook Hardy & Bacon LLP

7:00 p.m. **Dine-Arounds**
Join colleagues and friends at selected restaurants for dinner (*on your own*).
More details on-site.

7:00 a.m. **Continental Breakfast**
Sponsored by Litigation Management Inc.

8:00 a.m. **Announcements**
Heidi B. Goldstein, *Thompson Hine LLP*,
Cleveland, Ohio

8:05 a.m. **Understanding E-Discovery: Is There an App for That?**
As clients and their employees take full advantage of the hottest gadgets and newest methods of communication to make their jobs easier, understanding our e-discovery obligations continues to become more complicated. Keeping up with the evolving law of e-discovery preservation and collection obligations is as difficult as keeping up with the latest mobile devices. Learn tips for managing the nuances of e-discovery from the perspective of in-house counsel, outside counsel and an e-discovery consultant.

Moderator

Kelly A. Williams, *Picadio Sneath Miller & Norton PC*, Pittsburgh, Pennsylvania

Panel

Robert A. Eisenberg, *Precise Inc.*,
Washington, D.C.

Kate Oberlies O'Leary, *General Electric Company*, Fairfield, Connecticut

Marguerite S. Willis, *Nexsen Pruet LLC*,
Columbia, South Carolina

9:00 a.m. **Evaluated to Career Death: How to Revamp Your Evaluation Process to Remove Unexamined Bias**

The evaluation process is a critical time, yet few evaluators understand the link between unexamined bias and the performance evaluation process. By understanding how unexamined bias impacts the way in which individuals are assessed and evaluated, firms are able to construct a process that provides a level playing field for all attorneys, including women, minorities and Generation Y lawyers—whose expectations of an effective evaluation process are different than what is provided by the historical evaluation system offered in most firms. Hear specific examples of how firms and companies can revise their evaluation processes to eliminate this bias in the system.

Lauren Stiller Rikleen, *Bowditch Institute for Women's Success*, Framingham, Massachusetts

Friday, February 4, 2011

Boarding Pass Kiosk

Sponsored by Powers McNalis Torres & Teebagy

Internet Café

Sponsored by Christian & Small LLP

7:00 a.m. **Registration**



10:00 a.m. **Refreshment Break**

Sponsored by **Hawkins Parnell Thackston & Young LLP**

10:15 a.m. **Ethics and Social Media**

May an attorney establish a Linked-In connection with a judge? How should your paralegal conduct online investigations of plaintiffs? Is your law firm's blog garnering the attention it deserves? Your client just "friended" you—since when is "friend" a verb and should you accept? This discussion will demystify Web 2.0 and demonstrate how to incorporate social media applications into your practice while avoiding the ethical pitfalls.

The Honorable Michele D. Hotten, *Court of Special Appeals of Maryland*, Annapolis, Maryland

11:15 a.m. **Mentoring in the Age of Generations X and Y**

Some people think that mentoring is endangered by the differences in interests, values and behavior patterns of younger and older lawyers. This program will explain why that view is unfounded and show how changing demographics are likely to make mentoring more meaningful and widespread. Ms. Abbott, an attorney and a nationally recognized coach, will provide practical suggestions for finding and engaging in fulfilling mentoring relationships across generations, race and gender.

Ida Abbott, *Ida Abbott Consulting LLC*, Oakland, California

12:15 p.m. **What Did Our Jury Think About Cross-Exam?**

Did gender make a difference in the cross-examination of the expert witness? A nationally recognized jury consultant will provide a candid summary of the jury's views and discuss how a female trial lawyer can use gender to her advantage in a trial presentation.

Reiko Hasuike, Ph.D., *R and D Strategic Solutions LLC*, Los Angeles, California

1:05 p.m. **Adjourn****SEMINAR SPONSORS**

DRI wishes to thank our sponsors for their support at this year's seminar!



GENERAL INFORMATION

CLE Accreditation

This seminar has been approved for MCLE credit by the State Bar of California in the amount of **12** hours, including **1** hour of ethics credit. Accreditation has been requested from every state with mandatory continuing legal education (CLE) requirements. Certificates of attendance will be provided to each attendee. Attendees are responsible for obtaining CLE credits from their respective states. Credit availability and requirements vary from state to state; please check our website at www.dri.org for credit information for your state.

Registration

The registration fee is **\$745** for members and those who join DRI when registering and **\$875** for non-members. The registration fee includes CD-ROM course materials, continental breakfasts, refreshment breaks and networking receptions. If you wish to have your name appear on the registration list distributed at the conference and receive the CD-ROM course materials in advance, DRI must receive your registration by **January 14, 2011** (please allow 10 days for processing). Registrations received after **January 14, 2011**, will be processed on-site.

Special Discounts

The first and second registrations from the same firm or company are subject to the fees outlined above. The registration fee for additional registrants from the same firm or company is **\$695**, regardless of membership status. All registrations must be received at the same time to receive the discount.

Refund Policy

The registration fee is fully refundable for cancellations received on or before **January 14, 2011**. Cancellations received after **January 14** and on or before **January 21, 2011**, will receive a refund, less a \$50 processing fee. Cancellations made after **January 21** will not receive a refund, but the course materials on CD-ROM and a \$100 certificate good for any DRI seminar within the next 12 months will be issued. All cancellations and requests for refunds must be made in writing. Fax to DRI's Accounting Department at 312.795.0747. All refunds will be mailed within four weeks after the date of the conference. Substitutions may be made at any time without charge and must be submitted in writing.

Course Materials

In order to better serve and satisfy the numerous requests from our membership, DRI will mail the course materials to all registrants in CD-ROM format 12 days in advance of the seminar. You can order additional copies by checking the appropriate box on the registration form on the back of this brochure or ordering online at www.dri.org.

Sponsored by **Polsinelli Shughart PC**

Supplemental Materials

Recommended supplemental material for this seminar is ***DRI Defense Practitioner's Guide to MSP Issues***. Order your copy by checking the appropriate box on the registration form on the back of this brochure. You can also view the entire list of DRI publications offerings and make purchases online at www.dri.org.

Hotel Accommodations

A limited number of discounted hotel rooms have been made available at **Fontainebleau Miami Beach, 4441 Collins Avenue, Miami Beach, Florida 33140**. For reservations, **contact the hotel directly at 305.538.2000**. Please mention **DRI's Sharing Success Seminar** to take advantage of the group rate of **\$275 Single/Double**. The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **January 6, 2011**, to be eligible for the group rate. Requests for reservations made after **January 6** are subject to room and rate availability.

Travel Discounts

DRI offers discounted meeting fares on various major air carriers for **DRI's Sharing Success Seminar** attendees. To receive these discounts, please contact Hobson Travel Ltd., DRI's official travel provider at 800.538.7464. As always, to obtain the lowest available fares, early booking is recommended.

Flyers

Sponsored by **Bullivant Houser Bailey PC
Precise Inc.**

See your attendee packet on-site for information on these sponsors.

Registration Premium

Sponsored by **Porzio Bromberg & Newman PC**

The taping or recording of DRI seminars is prohibited without the written permission of DRI.

Speakers and times may be subject to last-minute changes.

DRI policy provides there will be no group functions sponsored by others in connection with its seminars.



FACULTY

Ida Abbott, president of Ida Abbott Consulting LLC in Oakland, California, is the co-founder and director of the Hastings Leadership Academy for Women and a faculty fellow at UC Hastings College of the Law. She is the west coast chair of the Women in Law Empowerment Forum, a member of the advisory board of the New York Women's Bar Association Foundation, and runs a monthly roundtable for female managing partners in California. Her latest book is *Women on Top: The Woman's Guide to Leadership and Power in Law Firms*.

Diane B. Bratvold, a shareholder in Briggs and Morgan PA in Minneapolis, has practiced civil appellate litigation almost exclusively for more than 20 years. Ms. Bratvold is the vice chair of DRI's Appellate Advocacy Committee and president of the Eighth Circuit Bar Association. She is admitted to practice in the state and federal courts of Minnesota, as well as the Seventh, Eighth and Ninth Circuits. Ms. Bratvold is a fellow of the American Academy of Appellate Lawyers.

Evelyn Fletcher Davis is a partner with Hawkins Parnell Thackston & Young LLP in Atlanta. She is a recognized leader in toxic tort litigation and a frequent speaker on environmental claim issues. Ms. Davis was selected as a "Georgia Super Lawyer Rising Star" in 2005, 2006, 2009 and 2010. She serves on the board of directors of DRI and the Georgia Defense Lawyers Association and is a member of the ADTA, IADC and the FDCC. Ms. Davis is the chair of DRI's Women in the Law Committee.

Robert A. Eisenberg, the vice president of discovery consulting at Precise Inc., with offices in Washington, D.C., and New York City, is the founding chair and permanent co-chair of the Advanced E-Discovery Institute. He is the originator and founding co-chair of the E-Discovery Training Academy at the Georgetown University Law Center. Mr. Eisenberg serves on the advisory board of BNA's *Digital Discovery & e-Evidence Report*. He is also a founding member of The Sedona Conference Working Group on Best Practices for Electronic Document Retention and Production.

Patricia K. Gillette, a partner in Orrick Herrington & Sutcliffe LLP's San Francisco office, practices employment law, focusing on litigation of class actions and individual/multi-plaintiff cases alleging wrongful discharge and discrimination. Ms. Gillette founded the Opt-In Project, a nationwide initiative to change the structure of law firms. She is a member of the ABA Commission on Women in the Profession, the National Association of Women Lawyers board, the Austin Consortium and is co-chair of the Bar Association of San Francisco's No Glass Ceiling Initiative.

Karen R. Glickstein is a shareholder in Polsinelli Shughart PC in Kansas City, Missouri. She has an extensive trial practice focusing on employment law matters and business litigation. Ms. Glickstein is a former chair of DRI's Employment Law Committee and is a member of DRI's Law Institute. She has been named a "Missouri Super Lawyer," as well as one of the top 50 female attorneys in Missouri. She is also listed in *Chambers USA Best Lawyers* for labor/employment law.

Heidi B. Goldstein is a partner at Thompson Hine LLP in Cleveland, Ohio. Her practice is focused on environmental counseling, on a national basis, in business, regulatory and legislative matters; environmental and toxic tort litigation; environmental enforcement actions; site remediation; and compliance with environmental regulations. Ms. Goldstein is the chair of Thompson Hine LLP's firmwide women's initiative and has been recognized as a leading lawyer in natural resource and environmental law by *Chambers USA* from 2007–2010. She is the program vice chair of this seminar.

Sonya Hamlin is the president of Sonya Hamlin Communications in New York City. She is a jury consultant and acclaimed pioneer in the field of courtroom communication, having created the first such course at Harvard Law School. Ms. Hamlin lectures worldwide and works on cases with law firms and corporations, consulting on juror attitudes and prejudices, as well as advocacy skills. She prepares witnesses, develops examinations and strategies, and creates visual presentations of evidence. Ms. Hamlin is the author of the landmark book, *What Makes Juries Listen*.

Reiko Hasuike, Ph.D., has been in the field of litigation consulting for over 25 years and is one of the founding partners of R and D Strategic Solutions LLC, which is headquartered in Houston and has offices in Los Angeles, Boston, Atlanta and Washington, D.C. During the last five years, Dr. Hasuike has worked on a significant number of cases in the areas of securities litigation, pharmaceutical litigation, intellectual property litigation and white collar criminal cases. The average number of jury trials in which she is involved exceeds 10 every year.

Deborah Epstein Henry is the founder and president of Flex-Time Lawyers LLC in Philadelphia, a national consulting firm advising on work/life balance, retaining and promoting women, and new models of legal practice. She is the author of *LAW & REORDER: Legal Industry Solutions for Work/Life Balance, Retention, Promotion & Restructure*. Her work has garnered extensive press coverage from *The New York Times*, *NBC Nightly News with Brian Williams*, *The National Law Journal*, and numerous others.



The Honorable Michele D. Hotten is the first African American woman appointed to the Prince George's County Circuit Court, where she served for 15 years, beginning on December 1, 1995, as an associate judge and civil coordinating judge. On August 17, 2010, she was sworn in to the Maryland Court of Special Appeals for the Fourth Appellate Circuit (Prince George's County). Judge Hotten has served on many committees, including the Maryland Rules Committee and the Maryland Civil Pattern Jury Instruction Subcommittee. In 2008, she received the *Daily Record's* Leadership in Law award.

Zabrina M. Jenkins is the director of corporate counsel at Starbucks Coffee Company in Seattle, where she oversees commercial and general liability litigation for retail locations in North America, and provides legal advice and counsel to Starbucks management and partners (employees) relating to potential and actual litigation, primarily in the areas of commercial, real estate and general business law. Prior to joining Starbucks, Ms. Jenkins was an associate at a Seattle law firm.

Karen M. Lockwood, an AV-rated trial lawyer, founded The Lockwood Group LLC in Washington, D.C., to advance the profession by merging business, diversity and leadership. A law partner for 24 years, she understands partnership structure and business, lawyer needs and development, and individual ambition and dedication. Speaker, writer and consultant on diversity, Ms. Lockwood also is an ABA Delegate (D.C.); past president, Women's Bar Association of D.C.; liaison, ABA Commission on Women; AAA Arbitrator; and NITA program director.

Patricia E. Lowry is a partner in the law firm of Squire Sanders & Dempsey LLP in West Palm Beach, Florida. She is a fellow in the American College of Trial Lawyers, and has tried and won a number of high-profile pharmaceutical and employment cases. Ms. Lowry has received outstanding recognition by her peers in numerous publications such as *Best Lawyers in America*, *Chambers USA*, *LawDragon*, *Benchmark Litigation* and *Florida SuperLawyers*.

Kate Oberlies O'Leary is senior counsel for litigation and legal policy for the General Electric Company in Fairfield, Connecticut, where she manages significant litigation and investigations. Prior to joining GE in 2002, she practiced at a New York City law firm, focusing on white-collar criminal defense, government investigations and complex civil litigation.

Lana Alcorn Olson is a partner in Lightfoot Franklin & White LLC, a litigation-only law firm located in Birmingham, Alabama. Her practice consists of general civil defense litigation, with an emphasis on environmental and toxic torts, product liability, employment discrimination and pharmaceutical and medical devices. Ms. Olson is the program chair of this seminar.

Patricia E. Ratner is a managing attorney at Electric Insurance Company in Beverly, Massachusetts, which insures General Electric Company. She has directed the defense of product liability and negligence cases for the GE Energy business for almost 20 years, with cases in the United States, as well as Europe. Ms. Ratner was in private litigation practice for six years before going in-house with the Electric Insurance Company.

Lauren Stiller Rikleen, the author of *Ending the Gauntlet, Removing Barriers to Women's Success in the Law*, is the founder and executive director of the Bowditch Institute for Women's Success in Framingham, Massachusetts. Throughout her career, she has focused on issues relating to the advancement of women. Ms. Rikleen speaks and conducts training on gender and diversity, workplace issues, generational issues and the topic of unexamined bias. A partner at Bowditch & Dewey LLP in Massachusetts, she concentrates her practice on mediation and environmental law.

Manuel Sanchez is the founder and managing partner of Sanchez Daniels & Hoffman LLP in Chicago. He concentrates his practice in civil litigation defense. Mr. Sanchez is a member of DRI, the Chicago Bar Association, the IADC, the ABA, the Society of Trial Lawyers and the Illinois State Bar Association.

Sabrina A. Simon is a marketing attorney with Burger King Corporation in Miami, Florida. Ms. Simon specializes in advertising, marketing and promotion law. Prior to joining Burger King in 2009, she worked for Time Inc., overseeing consumer marketing and legal compliance for the group of titles including *Southern Living*, *Cooking Light*, *Coastal Living*, *Sunset* and *Health* magazines. She is an active member of the Word of Mouth Marketing Association (WOMMA) Law Committee and the Promotion Marketing Association.

Kelly A. Williams is a partner at Picadio Sneath Miller & Norton PC in Pittsburgh. Ms. Williams focuses on insurance coverage, intellectual property and complex commercial litigation. She also has experience overseeing large-scale e-discovery in federal court and speaks on this topic. Ms. Williams serves as the publications chair of DRI's Women in the Law Committee and is a member of this seminar's steering committee.

Marguerite S. Willis is a member in the Columbia, South Carolina, office of Nexsen Pruet LLC. Ms. Willis practices complex commercial litigation, concentrating in antitrust, and has substantial class action experience. In 2009, the Litigation Counsel of America named her as a fellow. Ms. Willis is admitted to practice in South Carolina, North Carolina, Florida and the District of Columbia. She is also an active member of the ABA Section on Antitrust Law.



2010 SEMINAR SCHEDULE

- October 20–24 **DRI Annual Meeting**
San Diego Marriott, San Diego, CA
- November 4–5 **Fire and Casualty**
*Millennium Knickerbocker Hotel
Chicago, Chicago, IL*
- November 11–12 **Asbestos Medicine**
Hilton San Diego Bayfront, San Diego, CA
- November 18–19 **Corporate Conduct: Emerging
Sources of Criminal and Civil Liability
Across Europe for Corporations and
Their Directors and Officers**
Le Meridien, London, ENG
- November 18–19 **Insurance Coverage and Practice**
*Sheraton New York Hotel & Towers,
New York, NY*
- November 18–19 **Best Practices for Law Firm Profitability**
*Sheraton New York Hotel & Towers,
New York, NY*

2011 SEMINAR SCHEDULE

- January 26–28 **Civil Rights and Governmental Tort
Liability**
*The Ritz-Carlton New Orleans,
New Orleans, LA*
- February 3–4 **Sharing Success: A Seminar for Women
Lawyers**
*Fontainebleau Miami Beach,
Miami Beach, FL*
- February 10–11 **Toxic Torts and Environmental Law**
New Orleans Marriott, New Orleans, LA
- March 10–11 **Appellate Advocacy**
*JW Marriott Orlando, Grande Lakes,
Orlando, FL*
- March 10–11 **Medical Liability and Health Care Law**
Palace Hotel, San Francisco, CA
- March 23–25 **Damages**
Caesars Palace, Las Vegas, NV
- March 30–
April 1 **Insurance Coverage and Claims
Institute**
*Fairmont Chicago Millenium Park,
Chicago, IL*
- April 6–8 **Product Liability Conference**
*Hilton New Orleans Riverside,
New Orleans, LA*
- April 14–15 **Commercial Litigation**
InterContinental Chicago, Chicago, IL
- April 27–29 **Life, Health, Disability and ERISA Claims**
Boston Marriott Copley Place, Boston, MA
- May 5–6 **Drug and Medical Device Litigation**
*Sheraton Chicago Hotel and Towers,
Chicago, IL*
- May 18–20 **Employment Law**
The Westin Kierland, Scottsdale, AZ
- June 9–10 **Young Lawyers**
Hilton Austin, Austin, TX
- June 16–17 **Diversity for Success**
Swissôtel Chicago, Chicago, IL
- June 23–24 **Bad Faith**
*The Westin Washington, D.C. City Center,
Washington, D.C.*



**COMMITTED TO
DIVERSITY**

**DIVERSITY AND INCLUSION
IN DRI:**

A STATEMENT OF PRINCIPLE

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation. Diversity is a core value at DRI. Indeed, diversity is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives, backgrounds, cultures, and life experiences a diverse membership provides. Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

JOIN DRI NOW AND REGISTER AT THE MEMBERSHIP RATE—A \$130 SAVINGS!

DRI MEMBERSHIP APPLICATION

This application/registration form for first-time members only—all other registrants please use reverse side.

MEMBER CATEGORY

- Defense Attorney**—\$235 USD/year
 Government Attorney—\$160 USD/year
 Young Lawyer*—\$130 USD/year (*admitted to the Bar for five years or less*)
 Law Student—\$20 USD/year

Male **Female**

FORMAL NAME _____ TITLE _____

NAME (*as you would like it to appear on badge*) _____

COMPANY/FIRM/LAW SCHOOL _____

ADDRESS _____

CITY _____

STATE/PROVINCE _____ ZIP/POST CODE _____

COUNTRY _____

TELEPHONE _____ FAX _____ EMAIL _____

Is this the first time you are attending this DRI seminar? **Yes** **No**

First time admitted to the Bar in _____
(*Law students include expected admission date.*) STATE/PROVINCE MONTH/DAY/YEAR BAR NUMBER

In-house counsel (*as defined below***)

I am a member of a state or local defense organization. **Yes** **No**

NAME OF ORGANIZATION _____

PRIMARY AREA OF PRACTICE _____ NUMBER OF ATTORNEYS IN YOUR FIRM _____

OPTIONAL *DRI is committed to the principle of diversity in its membership and leadership. Accordingly, applicants are invited to indicate which one of the following may best describe them:*

- African American** **Asian American** **Hispanic**
 Native American **Caucasian** **Other**

DATE OF BIRTH _____ MONTH/DAY/YEAR _____

REFERRED BY (*name of DRI member attorney, if applicable*) _____

To the extent that I engage in personal injury litigation, I DO NOT, for the most part, represent plaintiffs. I have read the above and hereby make application for individual membership.

SIGNATURE _____ DATE (*all applications must be signed and dated*) _____

REGISTRATION/APPLICATION FEES

SEMINAR REGISTRATION: \$745 **Member**
 \$875 **Non-member**
 \$500 **Government DRI Member**
 FREE **Law Student DRI Member**
 \$695 **Special Discount Price**

** Those eligible for Young Lawyer membership will receive a certificate for one free seminar when they join.*

MEMBERSHIP (Check One): \$235 **Defense Attorney**
 \$160 **Government Attorney**
 \$130* **Young Lawyer**
 \$20 **Law Student**

*** In-house counsel is defined as a licensed attorney who is employed exclusively for a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates and subsidiaries.*

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